1. The form of mastitis that is hidden from sight is known as _______
   a. Infectious
   b. Clinical
   c. Acute
   d. Sub-clinical

2. Today, milk that has been ultra pasteurized must have been heated at or above ____ degrees for at least ______.
   a. 161ºF for 15 seconds
   b. 180ºF for 10 seconds
   c. 200ºF for 5 seconds
   d. 280ºF for 2 seconds

3. Which of the following will best control contagious mastitis?
   a. Pre-milking teat dip
   b. Barrier type teat dip
   c. Antibiotic teat dip
   d. Germicidal teat dip

4. The __________ test is used to detect if milk has been pasteurized properly.
   a. Lipase
   b. Coliform
   c. Standard Plate Count
   d. Phosphatase

5. The __________ test may be of value in detecting gross carelessness in the production and handling of milk on the farm.
   a. Phosphatase
   b. Sediment
   c. Freezing Point
   d. Acidity

6. Milk provides _____and_____ in approximately the same ratio as found in bone.
   a. Calcium and magnesium
   b. Calcium and phosphorus
   c. Calcium and iron
   d. Phosphorus and magnesium

7. A major reason the federal government establishes minimal farm milk prices is
   a. To insure that all dairymen have a market for milk
   b. To insure that all processors have adequate milk for manufacture of butter and cheese
   c. To insure an adequate supply of pure and wholesome milk for the consumer
   d. To provide federal control of the production of milk
8. About _____ percent of the calcium available in the food supply is provided by milk and milk products.
   a. 66%
   b. 76%
   c. 86%
   d. 96%

9. Which of the following directly influence(s) the total supply of milk?
   a. Prices paid milk producers
   b. Manufacturing plants
   c. Costs of fat production
   d. Foreign exports

10. Specific gravity of milk at 60ºF is _________.
    a. 1.022
    b. 1.032
    c. 1.033
    d. 1.042

11. The Dairy Herd Improvement Association is a cooperative which provides_______.
    a. Data on breeding quota levels
    b. Milk testing and record keeping program for dairy cows
    c. Minimum prices paid by processors to producers for milk.
    d. Assistance to groups of dairy farmers who collectively market their milk

12. Farm water supplies must be protected from surface contamination. Water is usually tested for ______ as an indicator of possible sewage contamination.
    a. Proteolytic bacteria
    b. Lipolytic bacteria
    c. Coliform bacteria
    d. Psychrotrophic bacteria

13. The International Dairy Federation (IDF) mission is to promote _____________.
    a. Scientific, cultural & economic progress
    b. Agricultural, technical & economic progress
    c. Technical, scientific & industrial progress
    d. Scientific, technical & economic progress

14. If you produce milk in this state, the price you will receive for your milk is a blend of classes, components, quota, and non-quota values. It is the only state with its own farm milk pricing system. The state is _____________.
    a. Wisconsin
    b. Texas
    c. New Mexico
    d. California

15. There are four classes of milk under Federal Orders, and they provide for
    a. Classification according to the relative safety of each class
    b. Payment for milk according to its quality
    c. Payment for milk according to its cost of production
    d. Payment for milk according to its end use
16. What is the most popular type container used for fluid milk?
   a. Glass
   b. Paper
   c. Plastic
   d. Pouch

17. What is the most popular size container used for fluid milk?
   a. Gallon
   b. Half Gallon
   c. Quart
   d. Five quart bulk

18. “Cultured” in front of the name of a milk product indicates:
   a. Product is older and more mature
   b. Product is highly refined
   c. Product has appropriate bacteria added to it
   d. Product has been through a school and is more expensive

19. ________ percent of all milk produced in the U.S. is sold to dairy processing plants.
   a. 97
   b. 98
   c. 99
   d. 100

20. By FDA definition of an imitation product, which of the following is NOT true?
   a. Tastes like the real product it represents
   b. Has the same nutritional value as the real product it replaces
   c. Looks like the real product it represents
   d. Imitation products are not regulated by the FDA

21. Chemical sanitizers containing __________ are most widely used for sanitizing milking equipment.
   a. Bromine
   b. Saline
   c. Chlorine
   d. Iodine

22. Milk found in cows with a high somatic cell count would result in a decrease in __________.
   a. Butterfat
   b. Whey protein
   c. Casein
   d. Trace minerals

23. Milk is a good supplier of minerals except for _____.
   a. Magnesium-Iron-Manganese-Copper
   b. Riboflavin-Magnesium-Lactose-Manganese
   c. Phosphorus-Copper-Zinc-Calcium
   d. Potassium-Boron-Iron-Calcium
24. Water added to milk is detected by checking the_____.
a. Acid degree value  
b. Sediment content  
c. Titratable acidity  
d. Freezing point

25. Milk with low total solids will produce what off-flavor?
a. Flat  
b. Malty  
c. Salty  
d. Acid

26. A cryoscopy is an important tool that tests for_________ in milk.
a. Butterfat  
b. Antibiotics  
c. Pesticides  
d. Added water

27. Milk is the only source of_________ in nature.
a. Calcium  
b. Phosphorous  
c. Lactose  
d. Fatty acids

28. The microbiological standard for Grade A raw milk at the producer farm is_____ bacteria or less per milliliter of milk.
a. 50,000  
b. 100,000  
c. 150,000  
d. 200,000

29. The somatic cell count standard for Grade A raw milk is_____ or less per milliliter of milk.
a. 500,000  
b. 750,000  
c. 1,000,000  
d. 1,500,00

30. Fluid milk contains an average of_____ percent solids.
a. 9  
b. 11  
c. 13  
d. 15

31. __________causes(s) flavors in milk such as acid, high acid, or sour milk.
a. Chemical adulterants  
b. Microorganisms  
c. Sediment  
d. Weeds
32. About ______ of the calcium available in the food supply is provided by milk.
   a. 65%
   b. 50%
   c. 75%
   d. 95%

33. Lactobacillus bulgaricus and Streptococcus thermophilus are examples of _________.
   a. Spoilage bacteria
   b. Lactic acid producing bacteria
   c. Odor producing bacteria
   d. Yeasts and molds

34. The decision of a milk hauler to accept or reject milk at the producing farm
   a. Depends on knowledge of milk quality and ability to smell off odors
   b. Must always be confirmed by tests for acidity
   c. Must be made the day before pickup is scheduled
   d. All of the above

35. With the exception of ______, all of the following off flavors of milk are caused by bacteria.
   a. Bitter
   b. Malty
   c. Yeasty
   d. Salty

36. The Grade A Pasteurized Milk Ordinance (PMO) specifies requirements for the production of Grade A raw milk for pasteurization and is recommended by _________.
   a. The Food and Drug Administration
   b. The Small Business Administration
   c. The U.S. Department of Agriculture
   d. The National Committee on Milk

37. In Federal order markets, milk sold for consumption in fluid form is in __________.
   a. Class IV
   b. Class III
   c. Class II
   d. Class I

38. Milk covered by Federal milk marketing orders is __________.
   a. Grade A
   b. Grade B
   c. Grade C
   d. Grade A, B, C

39. The largest percentage of the U.S. milk supply is utilized in the production of ______.
   a. Cream and specialty sales
   b. Cheese
   c. Frozen dairy desserts
   d. Evaporated, condensed and dry products
40. By definition, a product labeled “milk” must contain not less than _____ percent milk fat.
   a. 0.5%
   b. 2.0%
   c. 3.25%
   d. correct choice not listed

41. Federal Definitions and Standards of Identity specify that Whole Milk contain not less than _____.
   a. 3.00 percent milkfat and 8.25 percent solids-not-fat
   b. 3.50 percent milkfat and 8.50 percent solids-not-fat
   c. 3.50 percent milkfat and 8.00 percent solids-not-fat
   d. 3.25 percent milkfat and 8.25 percent solids-not-fat

42. Cheddar cheeses sold in the United States, which are not made from pasteurized milk, must be ripened at least _______ days.
   a. 30
   b. 60
   c. 120
   d. 150

43. The milk in what class receives the highest price in the market?
   a. Class I
   b. Class II
   c. Class III
   d. Class IV

44. Flavors of milk may be caused in general by _____________.
   a. Water content of the milk
   b. Temperature that milk is stored
   c. Feeds consumed by the cow
   d. Amount of sun light the cow receives

45. The major cause of the salty flavor in milk is ___________.
   a. The large intake of salt by the cow
   b. Associated with sunlight exposure
   c. Mastitis
   d. Bacteria

46. __________ is a test for rancidity.
   a. Acid degree value
   b. Cryoscope
   c. Disc assay
   d. Titratable acidity

47. The four primary taste sensations are _____________________.
   a. Bitter, metallic, sour, sweet
   b. Bitter, salt, sour, sweet
   c. Metallic, salt, sour, sweet
   d. Burnt, bitter, salt, sour
48. Lactose is the principal ________ in milk.
   a. Fat  
   b. Protein  
   c. Carbohydrate  
   d. Mineral

49. The two most important diseases of cattle transmissible to man through milk are ________.
   a. Tuberculosis and brucellosis  
   b. Brucellosis and scarlet fever  
   c. Scarlet fever and Q fever  
   d. Tuberculosis and anthrax

50. A consumer found an off-flavor in milk packaged in transparent plastic and exposed to high intensity fluorescent light. The off-flavor probably was
   a. High acid  
   b. Bitter  
   c. Oxidized  
   d. Rancid (lipolyzed)

51. Which group of flavors cannot be detected by odor?
   a. Bitter, salty  
   b. High acid, rancid  
   c. Feed, garlic/onion  
   d. Metallic/oxidized, malty

52. The components of milk responsible for richness and sweetness, in this order are:
   a. Minerals and lactose  
   b. Milk fat and milk sugar  
   c. Casein and lactalbumin  
   d. Nonfat solids and lactic acid

53. The California Mastitis Test is done to:
   a. See if a cow has an infection  
   b. Check for bacteria in milk  
   c. Determine whether mammary glands are inflamed  
   d. Check for mastitis-producing bacteria in the bulk milk

54. Federal regulations state that ice cream must have at least _____ milkfat, the single most important ingredient,
   a. 4.5%  
   b. 8.5%  
   c. 10%  
   d. 12%

55. The off flavor most likely to be found in milk that has not been cooled properly is:
   a. Sour  
   b. Rancid  
   c. Oxidized  
   d. Bitter
56. The Babcock test is a rapid, simple and accurate test for:
   a. Water in milk
   b. Titratable acidity
   c. Fat content
   d. Nonfat milk solids content

57. The two dairy product categories that require the highest amount of raw milk from the U.S. supply are:
   a. Ice cream and fluid milk products
   b. Fluid milk products and cheese
   c. Butter and non fat dry milk
   d. Cheese and ice cream products

58. A system of fairly distributing payment among producers in a Federal Milk Market is called:
   a. Pooling
   b. Take-off, pay-back
   c. Base-excess pricing
   d. Seasonal incentive

59. Milk marketing cooperatives:
   a. Are not permitted by Federal Orders
   b. Provide marketing power for dairy farmers
   c. Control Federal Orders
   d. Operate only outside Federal Orders

60. Each Federal Milk Marketing order is administered by a representative of the:
   a. Secretary of Agriculture of the U.S.
   b. Secretary of commerce of the U.S.
   c. Secretary of Treasury of the U.S.
   d. Secretary of the U.S. Food and Drug Administration

61. It takes approximately ______ lbs. of whole milk to make one pound of whole milk cheddar cheese.
   a. 5
   b. 10
   c. 13
   d. 22

62. Federal Milk Marketing Orders are a mechanism for:
   a. The most economical utilization of milk
   b. Finding a market for every producer’s milk
   c. Economical transportation of milk
   d. Market stabilization

63. For the maximum intake of calcium, one should consume_______.
   a. Whole Milk
   b. 2% Milk
   c. 1% Milk
   d. Skim Milk
64. When pasteurizing milk, the minimum that raw milk must be heated to for 15 seconds is
   a. 111° F
   b. 121° F
   c. 161° F
   d. 171° F

65. It requires approximately _______ pounds of skim milk to make one pound of nonfat dry milk.
   a. 22
   b. 13
   c. 11
   d. 6

66. The quantity of milk used to produce 1 pound of buttermilk depends chiefly upon the _______.
   a. Protein content
   b. Solids-non-fat content
   c. Bacteriology content
   d. Milk fat content

67. The CMT should be read within _____ seconds.
   a. 40
   b. 30
   c. 20
   d. 10

68. The application of heat to milk for the purpose of preservation, with the extra benefit of the
   protection of public health, continues to develop. Innovative methods are now available for
   processing milk at ______ with only fractions of a second holding times.
   a. Aseptic processing
   b. Ultra high temperatures
   c. Sterilization
   d. High temperature short time

69. Pasteurization is the process of heating every particle of milk and milk products to the minimum
   required ______ and holding it continuously for the minimum required ______ in equipment that is
   properly designed and operated.
   a. Temperature and length
   b. Time and temperature
   c. Temperature and time
   d. Time and length

70. The major reason milk from cows treated with antibiotics must be withheld from the milk supply is
   because _______.
   a. A large proportion of the human population is sensitive to antibiotics
   b. Antibiotics increase the somatic cell count of milk
   c. Antibiotics cause an off-flavor in milk
   d. Antibiotics kill some of the good bacteria found in milk

71. When cows have mastitis, the protein content of milk may be higher, but the cheese yield is lower
   because of a decrease in _______ protein.
   a. Lysine
   b. Casein
   c. Tryptophan
   d. Whey
72. Besides calcium, milk contains _______, a mineral that is found in brain tissue, muscles, teeth and bones.
   a. Phosphorous
   b. Iron
   c. Chlorine
   d. Zinc

73. As with grade A milk, ______ adopts and enforces regulations to control milk used for the manufacturing of milk products.
   a. The federal government
   b. Each state
   c. The large dairy cooperatives
   d. Each milk marketing orders area

74. A high acid flavor (sour) in milk is caused by ________.
   a. Growth of bacteria in the milk
   b. Exposure of cows to acid rain
   c. Drinking hard water
   d. Absorption of acid from corn silage

75. Milk protein contains _____ of the essential amino acids and in appreciable amounts.
   a. 25%
   b. 50%
   c. 75%
   d. 100%

76. The CMT test results that indicate a somatic cell count of 400,000 to 1,500,000 are _____.
   a. Mixture thickens with slight gelation
   b. Viscous gel forms, mass adheres to paddle
   c. Distinct precipitate forms, but no gel
   d. Slight precipitate forms and tends to disappear

77. In order to gain bargaining power, milk producers have formed _____ to manufacture milk products and market them directly.
   a. Manufacturing coops
   b. Supply coops
   c. Marketing coops
   d. Consumer coops

78. To reduce the feed flavor in milk to acceptable levels, cows should be removed from offending feeds _____ hours before milking.
   a. 1-2
   b. 2-4
   c. 4-6
   d. 6-8

79. Milk used for _____ is Class I Milk.
   a. Cottage cheese
   b. Ice milk
   c. Provolone cheese
   d. Fluid milk products
80. A large portion of the population is sensitive to the antibiotic _____.
   a. Streptomycin
   b. Penicillin
   c. Trimethoprim
   d. Ampicillin

81. _____ is the cause of the rancid flavor in milk.
   a. Feeding high moisture corn
   b. Feeding haylage
   c. Storing milk in the sunlight
   d. Extreme agitation of raw milk

82. Whole milk contains _____ percent protein.
   a. 1.5-2.5
   b. 2.5-3.5
   c. 3.5-4.0
   d. 4.0-4.5

83. To separate the aqueous and fat in the final stage of the Babcock test, a _____ is used.
   a. Hot water bath
   b. Centrifuge
   c. Sulfuric acid bath
   d. Colloidal component

84. Which of the following is not an objective of milk evaluation?
   a. Determining the presence of desirable characteristics
   b. Determining one brand of milk from another
   c. Determining whether one sample differs from another
   d. Determining presence and magnitude of undesirable characteristics

85. Milk, including skimmed used in fluid milk products, is Class ___ and receives the highest price.
   a. I
   b. II
   c. III
   d. IV

86. One gallon of milk weighs _____ pounds.
   a. 8.8
   b. 8.2
   c. 8.4
   d. 8.6

87. Federal milk marketing orders were established in _____.
   a. 1917
   b. 1927
   c. 1937
   d. 1947

88. To add mold to the blue cheese, it is mainly ________________.
   a. Injected into the cheese
   b. Grown on the cheese
   c. Mixed in the whey mixture
   d. None of the above
89. Some streptococci that produce lactic acid also produce certain aldehydes, which impart a _____ flavor.
   a. Malty
   b. Bitter
   c. Salty
   d. Metallic

90. By using a _____ with plastic beads of varying density, nonfat solids in milk can be rapidly estimated.
   a. Lactometer
   b. Hydrometer
   c. Humidoscope
   d. Polyscope

91. Milk meeting the highest sanitary requirements is known as Grade _____.
   a. A
   b. AA
   c. AAA
   d. AAAA

92. The major cause of mastitis infections are _____ infections
   a. Actinomycosis
   b. Virus
   c. Coliform
   d. Bacterial

93. The two main proteins in milk are ____ and ____.
   a. Lactose, Lactalbumin
   b. Casein, Lactalbumin
   c. Ascorbic, Thiamin
   d. Colgate, Casein

94. What is the largest cost on most U.S. dairy farms?
   a. Feed
   b. Fuel
   c. Labor
   d. Veterinary

95. Pasteurization was developed in _____ as a heat treatment to preserve food.
   a. 1890
   b. 1920
   c. 1930
   d. 1946

96. ___________ is a milk process that makes milk more easily digested by those with a sensitive digestive system.
   a. Ionization
   b. Evaporation
   c. Pasteurization
   d. Homogenization
97. __________ amino acids are commonly found in milk proteins, including the essential amino acids.
   a. 7
   b. 12
   c. 14
   d. 19

98. Continued low calcium intake may result in ______ in adults.
   a. Cavities
   b. Nerve irritability
   c. Loss of genetic height potential
   d. Osteoporosis

99. Summer milk has been estimated to contain 1.6 times as much vitamin ____ as winter milk.
   a. A
   b. B
   c. C
   d. D

100. The number of Federal milk marketing orders in the United States is
    a. 1 to 2
    b. 6 to 7
    c. 15 to 16
    d. 20 - 21

101. _____ is the process of killing all microorganisms.
    a. Pre-cleaning
    b. Contamination
    c. Sterilization
    d. Sanitation

102. S. M. Babcock developed the Babcock Test in ____.
    a. 1960
    b. 1941
    c. 1917
    d. 1890

103. Bangs Disease is another name for ____.
    a. Q-fever
    b. Undulant fever
    c. Tuberculosis
    d. Brucellosis

104. By regulation, milk from cows treated with antibiotics usually must be withheld for ____ hours.
    a. 48 – 72
    b. 30 – 60
    c. 48 – 108
    d. 72 – 96

105. By FDA definition, an imitation product does not have to ______ the real product it represents.
    a. Have the same nutritional value
    b. Taste like
    c. Look like
    d. Imitation products are not regulated by the FDA
106. Milk is sold in units of _____ by the producer to the handler.
   a. Pounds
   b. Gallons
   c. Cwt
   d. Ton (s)

107. Milk producers have formed _____ to gain bargaining power.
   a. Direct marketing systems
   b. Cooperatives
   c. Marketing clubs
   d. Cost of production organizations

108. What is the test used to screen for antibiotics in milk?
   a. Direct microscope
   b. Charm
   c. Kjeldahl
   d. Cryoscope

109. The California Masitis Test (CMT) asks that you use only ______________ milk.
   a. Colostrum
   b. Milk after “dry-off”
   c. The first stream during milking
   d. The second stream during milking

110. Class II manufactured dairy products are used in soft manufactured products such as
   a. Butter and cheddar cheese
   b. Cream products, cottage cheese, and ice cream
   c. Fluid whole milk, fluid low fat and skim milk, and flavored milk
   d. Half-and-half

111. Under which of the following weather conditions would you expect to observe the greatest decrease in milk yield per cow?
   a. Cold and dry
   b. Hot and humid
   c. Cool and humid
   d. Warm and dry

112. Although milk from the cow is processed, it is not an engineered or fabricated food and contains about _______% solids.
   a. 3.5
   b. 13
   c. 76
   d. 87

113. Removing cows from green grass or silage four hours prior to milking, can minimize or eliminate which flavor defect in milk?
   a. Flat
   b. Feed
   c. Bitter
   d. High acid
114. Purple color that results from CMT test is generally more intense in samples from infected quarters, because such samples have a __________pH.
   a. Alkaline
   b. Acid
   c. Neutral
   d. No correct answer listed

115. Dairy cows need _________ day dry periods for rejuvenation of secretary tissue and restoration of body condition.
   a. 30
   b. 60
   c. 90
   d. 120

116. The annual average milk production per cow is nearly ________________?
   a. 8800 quarts
   b. 7950 quarts
   c. 7800 quarts
   d. 6880 quarts

117. Mandatory animal drug residue testing was established in _______.
   a. 1948
   b. 1988
   c. 1993
   d. 2000

118. Federal milk marketing orders reformed; component pricing introduced in _______.
   a. 1948
   b. 1988
   c. 1993
   d. 2000

119. Contains not less than 18 percent milkfat, but less than 30 percent.
   a. Half-and-Half
   b. Light Whipping Cream
   c. Milk
   d. Light Cream

120. Contains not less than 30 percent milkfat, but less than 36 percent milkfat.
   a. Half-and-Half
   b. Light Whipping Cream
   c. Milk
   d. Light Cream

121. Contains not less than 36 percent milkfat.
   a. Half-and-Half
   b. Light Whipping Cream
   c. Heavy Cream
   d. Light Cream
122. Cheese manufacturers realize greater yields from milk when the somatic cell counts are low and the __________.
   a. Protein content is low
   b. Milkfat content is low
   c. Protein content is high
   d. Carbohydrate content is high

123. What is the number one reason for culling cows on American dairy farms, according to National Health Monitoring System data?
   a. Lameness
   b. Reproduction problems
   c. High somatic cell count
   d. Low production

124. Poor quality forage will cause __________ to decrease significantly.
   a. Somatic cells
   b. Casein percentage
   c. Bacteria count
   d. Fat percentage

125. The rolling herd average is defined as ____________.
   a. An average of the herd’s fat and protein percentages
   b. An average of the number of cows in milk at any given time
   c. The average number of hours a cow in the herd is milked per lactation
   d. An estimate of annual milk production

126. Typical farm milk consists of ____________.
   a. 87.6% water, 3.7% fat, 3.2% protein, 5.5% other solids
   b. 50.6% water, 3.7% fat, 4.2% protein, 41.5% other solids
   c. 80.6% water, 6.7% fat, 4.2% protein, 8.5% other solids
   d. 84.6% water, 4.7% fat, 6.2% protein, 4.5% other solids

127. The document used by the U.S. dairy industry that contains the rules for producing today’s fresh pasteurized milk supply is ____________.
   a. The Code of Federal Regulations
   b. Standard Methods for the Examination of Dairy Products
   c. The Grade A Pasteurized Milk Ordinance (PMO)
   d. The Codes Alimentarius of the World Health Organization

128. Under Federal Orders milk is priced based on the finished dairy product in which it is used. This is called ____________.
   a. Minimum pricing
   b. Creative pricing
   c. Maximum pricing
   d. Classified pricing

129. Federal milk order hearings can be lengthy because _________ can testify and _________ can cross-examine the witness.
   a. Only federal employees, no one
   b. Only cooperative managers, anyone
   c. Only federal lawyers, anyone
   d. Any interested party, anyone
130. Most dairy cows are milked two or three times per day. On average, a cow will produce __________ gallons of milk each day.
   A. 1 to 2
   B. 8 to 9
   C. 15 to 16
   D. 20 to 21

131. Prices paid by handlers are identical in all federal orders for milk utilized in the manufactured product categories, however milk used in Class I varies by location. The highest price paid for Class I milk is in the ___________ regions of the United States.
   a. Southeast
   b. Northwest
   c. Midwest
   d. Northeast

132. In a milk market with four classes of milk, Class III milk is commonly used for...
   a. Fluid products
   b. Cottage cheese and cream products
   c. Cheese
   d. Butter and dry products

133. Since 1984 President Ronald Reagan proclaimed a National Ice Cream Month. It has been celebrated annually, every ________________.
   a. June
   c. July
   b. August
   d. September

134. Over half of the top 50 U.S. dairy cooperatives belong to a federation that is dairy farmers’ chief lobbying voice in the nation’s capital. What is the name of the federation?
   a. International Dairy Federation
   b. Dairy Farmers of America Federation
   c. National Milk Producers Federation
   d. International Dairy Foods Association

135. USDA Farm Service Agency administers ____________ that offers dairy producers a catastrophic coverage when the difference between the all-milk price and average feed costs falls below a specified level.
   a. Margin Protection Program
   b. Cooperatives Working Together
   c. Federal Market Orders
   d. DEIP Exports

136. Dividing the total dollars a dairy has in assets by the number of cows determines which economic indicator?
   a. Equity
   b. Total investment per cow
   c. Debt per cow
   d. Debt to asset ratio
137. ____________ is an effective exercise recovery due to its powerful nutrient package that supplies the nutrition the body needs after a workout. It has carbohydrates to help refuel the body; protein to help reduce muscle breakdown and stimulate growth; and fluid and electrolytes to aid in rehydration. Drinking it after resistance training has been show to increase the body’s ability to make new muscle and may help improve body composition.
   a. Chocolate milk
   b. Greek yogurt
   c. Gatorade
   d. Whey protein concentrate

138. What piece of legislation made farmer cooperatives legal?
   a. Capper-Volstead Act
   b. Farm Bill
   c. Sherman Act
   d. Barkley Act

139. According to the National Animal Health Monitoring System data, what do most farmers site as the most common criteria for weaning a calf?
   A. Age
   B. Starter intake
   C. Weight
   D. Space constraints

140. The ideal cleaning agent for removing milkstone from equipment surfaces is
   a. Acidic detergent
   b. Phosphate
   c. Chelating agent
   d. Surfactant

141. The key to boosting milk protein lies largely in getting the correct amino acids to which part of the cow’s digestive tract?
   a. Rumen
   b. Small intestine
   c. Omasum
   d. Reticulum

142. Even when there are no clinical signs, a cow’s milk production begins to decline when its somatic cell count is greater than how many cells/ml?
   a. 100,000 cells/ml
   b. 200,000 cells/ml
   c. 400,000 cells/ml
   d. 750,000 cells/ml

143. The two most common tests used for determination of unpasteurized milk quality are __________ and ____________.
   a. Standard plate count and color
   b. Somatic cell count and standard plate count
   c. Flavor and titratable acidity
   d. Somatic cell count and odor
144. Bulk tanks that are used to store raw milk should have what mechanical component to assure thorough mixing of the milk to prevent fat separation?
   a. Thermometer
   b. Agitator
   c. Air vent
   d. Automated control box

145. Cracked and blistered rubber parts of milking machines are likely to cause
   a. High bacteria counts of milk
   b. Oxidation of milk
   c. Rancid flavor in milk
   d. High freezing points of milk

146. Milk used to make ice cream would be priced in what Federal Order class?
   a. Class I
   b. Class II
   c. Class III
   d. Class IV

147. Under several Federal Milk Marketing Orders, milk is priced based on the amount of
   a. Water and free fatty acids
   b. Mastitis and aflatoxins
   c. Bacteria counts of milk and antibiotics
   d. Fat, protein, and other solids

148. What step in the milking preparation routine starts the release of oxytocin?
   a. Predipping
   b. Being brought into the parlor
   c. Forestripping
   d. Unit attachment

149. A cow’s stomach has four compartments. Which stomach compartment has the primary function of absorbing water and other substances from the digested contents?
   a. Rumen
   b. Omasum
   c. Abomasum
   d. Reticulum

150. Some soft serve frozen dairy products have replaced milk fat with ________________.
   a. peanut butter
   b. vegetable oil
   c. honey
   d. fruits

151. Molds growing on corn and other feed grains may produce
   a. Fungicides
   b. Antibiotics
   c. Aflatoxins
   d. Bactericide
152. The actual milk check amount received by a dairy farmer is called the ___________.
   a. Milk-feed ratio price  
   b. Cooperative bonus premium  
   c. Federal Order price  
   d. Mailbox price

153. One type of test for antibiotics, common adulterants of milk, is based upon the principle that the growth of bacteria is __________ by them.
   a. Stimulated  
   b. Enhanced  
   c. Magnified  
   d. Inhibited

154. Which of the following directly influence(s) the total supply of milk?
   a. Prices paid to milk producers  
   b. Manufacturing plants  
   c. Costs of fat production  
   d. Foreign exports

155. Dairy farmers can buy and sell dairy futures on what exchange?
   a. New York Stock Exchange  
   b. National Dairy Exchange  
   c. Coffee, Sugar, Coca Exchange  
   d. Chicago Mercantile Exchange

156. USDA reports net prices received by dairy farmers for milk, usually the prices are published on a map to show regional differences. The prices are referred to as ________
   a. Blend prices  
   b. Regional prices  
   c. Mailbox prices  
   d. BFP prices

157. If you produce milk in this state, the price you will receive for your milk is a blend of classes, components, quota, and non-quota values. It is the only state with its own farm milk pricing system. The state is ____________
   a. Wisconsin  
   b. Texas  
   c. New Mexico  
   d. California

158. The two most important etiologic agents of mastitis are ____________.
   a. *Streptococcus agalactiae* and *Staphylococcus aureus*  
   b. *Streptococcus uberis* and *Streptococcus dysgalactiae*  
   c. *Pseudomonas aeruginosa* and coliform bacteria  
   d. Klebsiella and actinomycetes

159. ____________ cause(s) flavors in milk such as acid, high acid, or sour milk.
   a. Chemical adulterants  
   b. Microorganisms  
   c. Sediment  
   d. Weeds
160. Aflatoxins sometimes found in dairy foods are produced by
   a. Protozoa
   b. Bacteria
   c. Mold
   d. Yeasts

161. To make one pound of butter, you need approximately _______ pounds of whole milk.
   a. 21.2
   b. 2.2
   c. 10.6
   d. 10.0

162. When using a milking machine the milk is drawn from the cow by _______
   a. Vacuum
   b. The liner pulse squeezing the teat
   c. The Liner opening the teat
   d. Air pressure

163. Federal milk marketing orders are a mechanism for _______.
   a. Market stabilization
   b. Controlling the utilization of milk
   c. Assuring a market for producers’ milk
   d. Assuring a reasonable price for milk

164. _________ is a test for rancidity.
   a. Titratible acidity
   b. Cryoscope
   c. Disc assay
   d. Acid degree value

165. Which of the following is a name used for bacteria that grow in milk at 40-50 deg. F?
   a. Coliforms
   b. Psychrotrophs
   c. Thermophiles
   d. Mesophiles

166. _________ is the time after processing during which a dairy product normally remains suitable for
     human consumption.
   a. Code date
   b. Product life
   c. Package date
   d. Shelf date

167. The only mastitis pathogen using the mammary gland as its primary habitat is ______
   a. Lactis
   b. Cremoris
   c. Agalactiae
   d. Thermophilus
168. The milk fat differential used in paying for raw milk is:
   a. The price to be added or subtracted per 1/10 % of milk fat above or below a set percentage
   b. A value established to penalize milk producers who have too much fat in their milk
   c. A value set to penalize milk producers who have too little fat in their milk
   d. The price to be added or subtracted per 50 percent of milk fat above or below a set percentage

169. Milk freezes within a range of _____ to _____ degrees C.
   a. -.530 to -.550
   b. -.330 to -.350
   c. -.430 to -.450
   d. -.630 to -.650

170. For the maximum intake of calcium, one should consume_______.
   a. Whole Milk
   b. 2% Milk
   c. 1% Milk
   d. Skim Milk

171. Net profit after taxes divided by annual net sales is called ___________.
   a. Profit margin
   b. Return on equity
   c. Return in assets
   d. Carry over profits

172. As with grade A milk, ______ adopts and enforces regulations to control milk used for the manufacturing of milk products.
   a. The federal government
   b. Each state
   c. The large dairy cooperatives
   d. Each milk marketing orders area

173. Bacteria that survive specific heat treatment are said to be _____.
   a. Psychrotrophic
   b. Coliform
   c. Psychrophilic
   d. Thermoduric

174. Which of the following does not promote metallic/oxidized off flavor in milk?
   a. Hypochlorite sanitizer
   b. Sunlight
   c. Fluorescent light
   d. Copper

175. To separate the aqueous and fat in the final stage of the Babcock test, a _____ is used.
   a. Hot water bath
   b. Centrifuge
   c. Sulfuric acid bath
   d. Colloidal component
176. A _____ cup is a cup with fine wire mesh on top used to detect the presence of abnormal milk.
   a. Striated
   b. Mesh
   c. Streak
   d. Strip

177. Quarters infected with mastitis tend to shed more _____ defending white blood cells.
   a. Leukocytes
   b. Bovis
   c. Sediment
   d. Virulent organisms

178. The hormone oxytocin is released by the ____ gland. This act stimulates the mammary gland.
   a. Pituitary
   b. Sweat
   c. Endocrine
   d. Vascular

179. The first law on milk quality in the United States prohibited the addition of ____ to milk.
   a. Sediment
   b. Antibiotics
   c. Water
   d. Protein

180. According to HACCP, a receiving station is where ____________________.
   a. raw milk is received, handled, stored, etc
   b. cows enter the parlor to be milked
   c. trucks receive milk
   d. supplies are received

181. To remove fat from milking equipment an ________________ is used.
   a. Alkaline cleaner in hot water
   b. Acid cleaner in cold water
   c. Acid cleaner in hot water
   d. Alkaline cleaner in cold water

182. Compared to a Holstein cow, the average Jersey cow produces _________ on a per-gallon of milk basis.
   a. More fat and total milk solids
   b. More fat but less total milk solids
   c. Less fat but more total milk solids
   d. Less fat and total milk solids

183. Infectious mastitis microorganisms almost invariably gain entrance to the mammary gland via a _________________.
   a. Blind quarter
   b. Suspensory ligament
   c. Streak canal
   d. Caudal base
184. Adulterants of milk that are detrimental to human health are ____________.
   a. Proteins
   b. Pesticides
   c. Minerals
   d. Water

185. The two main proteins in milk are ____________ and ____________.
   a. Casein, lactalbumin
   b. Ascorbic, thiamin
   c. Lactose, lactalbumin
   d. Colgate, casein

186. The enzyme ____________ is almost completely inactivated during pasteurization.
   a. Acid glycerol
   b. FFA (Free Fatty Acid)
   c. Alkaline phosphatase
   d. lactose

187. The absence of ____________ in milk is not an accident, since they would catalyze oxidation, producing metallic or oxidized flavors.
   a. Boron and tin
   b. Zinc and brass
   c. Lead and casein
   d. Iron and copper

188. The titratable acidity of milk that has been cooled properly usually ranges from ____________ percent.
   a. .13 to .17
   b. 1.3 to 1.7
   c. .26 to .30
   d. .013 to 0.17

189. Under Federal Orders, dairy farmers receive their milk checks ____________.
   a. Weekly
   b. Bi-monthly
   c. Daily
   d. Once or twice monthly

190. To identify specific bacteria in a Standard Plate Count, a Preliminary Incubation Count is performed in which the sample is incubated for ____________.
   a. 18 hours for 55 degrees F
   b. 18 hours for 55 degrees C
   c. 32 hours for 48 degrees F
   d. 48 hours for 32 degrees C

191. When performing a California Mastitis Test (CMT) test milk from a normal quarter ____________.
   a. Forms small clumps in a moderate reaction
   b. Forms a gelatinous mass clinging together in a strong reaction
   c. Turns a deep purple color
   d. Flows freely without change in viscosity
192. The ______ or uniform price is determined by the proportion of the total delivery used in products of each class.
   a. Average  
   b. Classified  
   c. Parity  
   d. Blend

193. An advantage of making processed cheese is its ____________.
   a. Better taste  
   b. Marketability  
   c. Extended shelf-life  
   d. All of these

194. Rules developed by the----- ________________ are designed to protect the health and welfare of consumers.
   a. United States Department of Agriculture (USDA)  
   b. Food and Drug Administration (FDA)  
   c. Future Farmers of America (FFA)  
   d. Protein and Lactose Organization (PLO)

195. Quality checks of Grade A milk is _____________________.
   a. Done by the milk processor  
   b. A responsibility of the health authority  
   c. The first consideration in pooling milk  
   d. A part of the testing by Market Administrators

196. Salmonellosis infections are most common in cows that have calved within ________.  
   a. 2 days  
   b. 50 days  
   c. 20 days  
   d. 10 days

197. When a producer’s 3 month somatic cell count (SCC) rolling mean exceeds 400,000, a __________ request must be submitted to AMS in an effort to keep the milk eligible for export to the EU.
   a. Premium denial  
   b. Degradation  
   c. Derogation  
   d. Re-inspection

198. As produced at the farm, milk from Holstein cows is expected to contain approximately ______ percent milkfat and ______ percent nonfat milk solids.
   a. 2.7, 8.7  
   b. 8.7, 3.7  
   c. 8.7, 2.7  
   d. 3.7, 8.7

199. A CMT test result that indicates a somatic cell count of 400,000 to 1,500,000 will produce a _____________.
   a. Slight precipitate which tends to disappear  
   b. Distinct precipitate, but no gel  
   c. Viscous gel which adheres to paddle.  
   d. Mixture which thickens with slight gelation
200. The decision of a milk hauler to accept or reject milk at the farm ___________________________.
   A. Is made the day before pickup is scheduled
   b. All of these
   c. Depends on a knowledge of milk quality and ability to smell off odors
   d. Must always be confirmed by acidity test